



Robert Eisenstadt, Partner with Kutchins, Robbins & Diamond, Ltd. Rob joined the KRD team as a partner; he has more than 30 years of experience in accounting, auditing, and financial reporting with several Chicago-based public accounting firms. He is a specialist in the manufacturing, distribution and professional services industries where he provides a variety of accounting, tax, business consulting, and financial services to individual and closely-held business clients. His extensive accounting and auditing background served as the basis for assisting with professional training in these functions.



John Gorzak, 1st Vice President of Old Second National Bank. John has over 25 years of banking with 22 years of Commercial & Industrial Lending experience. John focuses on delivering financial solutions to the Manufacturing, Distribution, Food and Trucking & Logistics sectors. John has served as a United Way Board member in his community and is currently a Midwest Business Brokers and Intermediaries (MBBI) board member and an active member of the Valley Industrial Association (VIA) and the Intermodal Association of Chicago.



Jay Steiner joined Live Oak Bank as a Vice President in 2019. He has more than 23 years of experience in small business lending, specializing in SBA and USDA lending programs to finance business acquisition, expansion and debt refinance. Prior to joining Live Oak Bank, he was a top producer at regional banks in the Chicago market and nationwide. Jay continues to serve the Chicago market, where he lives.



Thomas M. Turmell, TMT Capital Partners, LLC. For almost 30 years, Mr. Turmell has provided capital and advisory services to small, medium, and high growth companies. His background includes diverse experience managing financial and operating aspects of businesses, including: investment/capital deployment analysis and execution; strategic planning; financial planning; corporate structuring; investor negotiations/relations; lender relationship management; vendor negotiations; and leading continuous improvement initiatives. Mr. Turmell is a Managing Director with TMT Capital Partners, LLC, a private investment firm focused on making control investments in middle market and lower-middle market manufacturing, distribution, and service companies. The firm also provides financial advisory services to middle market, lower-middle market, and high growth businesses. In addition to his work at TMT Capital, Mr. Turmell is a senior director on the Executive Education team at the Kellogg School of Management where he designs, delivers, serves as academic director, and teaches in executive education programs for entrepreneurs and senior leaders of well-known, established companies.

**mbbi** MIDWEST  
BUSINESS  
BROKERS  
AND  
INTERMEDIARIES